

Summary of Business Results for the Year Ended September 30, 2012

[Japan GAAP] (Consolidated) (Financial Statements)

October 31, 2012

Company **Yumeshin Holdings Co., Ltd.** Listed on the OSE
 Stock Code 2362 URL <http://www.yumeshin.co.jp>
 Representative Shingo Sato, President and Chairman
 Contact Eiichi Yajima, Director TEL: +81-3-5981-0672
 Expected date of annual shareholders' meeting: December 18, 2012 Expected starting date of dividend payment: December 19, 2012
 Expected date of filing of annual securities report: December 18, 2012
 Preparation of supplementary financial document: None
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the year ended September 2012

(October 1, 2011 through September 30, 2012)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Sept. 2012	10,982	61.1	1,194	120.1	1,295	187.2	738	622.5
Year ended Sept. 2011	6,816	40.2	542	4.4	451	-18.3	102	-76.3

(Note) Comprehensive income:

Year ended September 2012: 738 million yen (518.5%)

Year ended September 2011: 119 million yen (-67.6%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Sept. 2012	12.62	—	40.4	18.1	10.9
Year ended Sept. 2011	1.71	—	5.8	7.7	8.0

(Reference) Investment earnings/loss on equity-method:

Year ended September 2012: — million yen

Year ended September 2011: — million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Sept. 2012	7,669	2,335	27.4	35.85
As of Sept. 2011	6,629	1,757	23.5	26.60

(Reference) Shareholders' equity:

As of September 2012: 2,098 million yen

As of September 2011: 1,560 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Sept. 2012	1,064	202	-151	2,649
Year ended Sept. 2011	528	-409	3	1,534

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Sept. 2011	—	1.00	—	1.00	2.00	118	117.0	7.5
Year ended Sept. 2012	—	1.50	—	2.50	4.00	234	31.7	12.8
Year ending Sept. 2013 (forecast)	—	2.00	—	2.00	4.00		18.0	

3. Forecast of consolidated business results for the year ending September 2013

(October 1, 2012 through September 30, 2013)

(% change from the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Mar. 2013	6,400	17.8	950	59.8	970	51.9	550	39.7	9.39
Year ending Sept. 2013	13,500	22.9	2,100	75.8	2,200	69.8	1,300	76.0	22.20

※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in accounting policies, accounting estimates and restatement

- ① Changes in accounting policies associated with revision of accounting standards: : None
 ② Changes in accounting policies other than ① : None
 ③ Changes in accounting estimates : None
 ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of September 2012 74,573,440 shares

As of September 2011 74,573,440 shares

② Treasury stock at the end of period:

As of September 2012 16,032,485 shares

As of September 2011 15,891,584 shares

③ Average number of stock during period

Year ended September 2012 58,553,286 shares

Year ended September 2011 59,955,579 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the year ended September 2012

(October 1, 2011 through September 30, 2012)

(1) Non-consolidated results of operations

(% change from the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Sept. 2012	6,472	18.5	1,120	53.9	1,089	103.4	645	164.6
Year ended Sept. 2011	5,459	12.6	728	19.6	535	-16.9	244	-51.8

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Sept. 2012	11.03	—
Year ended Sept. 2011	4.07	—

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Sept. 2012	6,424	2,266	35.2	38.60
As of Sept. 2011	6,128	1,780	29.0	30.34

(Reference) Shareholders' equity:

As of September 2012: 2,259 million yen

As of September 2011: 1,780 million yen

2. Forecast of non-consolidated business results for the year ending September 2013

(October 1, 2012 through September 30, 2013)

(% change from the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Mar. 2013	4,200	34.3	950	77.7	900	76.2	500	65.2	8.54
Year ending Sept. 2013	9,000	39.1	2,000	78.5	1,950	79.0	1,050	62.6	17.93

※Implementation status of auditing procedure

This financial summary is not subject to auditing procedure pursuant to the Financial Instruments and Exchange Act. At the time of disclosure of this report, the auditing procedure of financial statements pursuant to the Financial Instruments and Exchange Act has not been completed.

* Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.

- The company plans to hold results briefing for institutional investors and analysts on November 16, 2012 .

【Consolidated Financial Statements】

(1) Consolidated Balance Sheet

(Thousand yen)

	Previous fiscal year (September 30, 2011)	Current fiscal year (September 30, 2012)
Assets		
Current assets		
Cash and deposits	2,304,430	2,557,679
Notes and accounts receivable-trade	1,425,242	1,626,398
Securities	777	7,046
Inventories	1,324	1,236
Deferred tax assets	51,358	63,919
Others	208,187	512,038
Allowance for doubtful accounts	-74,374	-84,719
Total current assets	3,916,946	4,683,600
Fixed assets		
Tangible fixed assets		
Buildings and structures	863,859	879,456
Accumulated depreciation	-102,816	-140,680
Buildings and structures (net amount)	761,042	738,776
Machinery, equipment and transportation equipment	16,372	16,372
Accumulated depreciation	-11,127	-12,956
Machinery, equipment and transportation equipment (net amount)	5,245	3,415
Land	577,503	577,503
Lease assets	21,571	54,663
Accumulated depreciation	-2,002	-8,053
Lease assets (net amount)	19,568	46,609
Construction in progress	—	29,950
Others	110,957	108,097
Accumulated depreciation	-86,800	-92,174
Others (net amount)	24,156	15,922
Total tangible fixed assets	1,387,516	1,412,178
Intangible fixed assets		
Goodwill	717,591	628,411
Lease assets	—	8,597
Others	41,418	29,237
Total intangible fixed assets	759,009	666,246
Investments and other assets		
Investment securities	293,174	688,605
Long-term loan	70,530	48,060
Deferred tax assets	10,410	12,717
Others	239,451	244,677
Allowance for doubtful accounts	-47,388	-86,255
Total investments and other assets	566,177	907,805
Total fixed assets	2,712,703	2,986,230
Total assets	6,629,650	7,669,831

(Thousand yen)

	Previous fiscal year (September 30, 2011)	Current fiscal year (September 30, 2012)
Liabilities		
Current liabilities		
Accounts payable-trade	9,606	14,133
Short-term debt	26,000	975,331
Current portion of long-term debt	929,164	850,844
Current portion of bonds	1,240,000	—
Lease obligations	4,529	13,379
Accrued corporate income and other taxes	112,121	442,473
Accrued expenses	521,375	550,997
Reserve for bonuses	231,488	176,867
Reserve for directors' bonuses	20,000	—
Others	305,944	378,024
Total current liabilities	3,400,228	3,402,051
Fixed liabilities		
Long-term debt	1,088,407	1,509,223
Lease obligations	16,017	44,472
Reserve for employees' retirement benefits	266,441	254,959
Asset retirement obligations	2,879	3,204
Others	98,432	120,235
Total fixed liabilities	1,472,177	1,932,094
Total liabilities	4,872,406	5,334,146
Net assets		
Shareholders' equity		
Capital	805,147	805,147
Capital surplus	867,545	867,545
Retained earnings	1,669,909	2,262,103
Treasury stock	-1,770,226	-1,789,972
Total shareholders' equity	1,572,374	2,144,823
Accumulated other comprehensive income		
Unrealized gain (loss) on available-for-sale securities	-11,594	-46,302
Total accumulated other comprehensive income	-11,594	-46,302
Share warrant	3,142	10,511
Minority interest	193,321	226,652
Total net assets	1,757,243	2,335,685
Total liabilities and net assets	6,629,650	7,669,831

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated Statement of Income

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Net sales	6,816,914	10,982,087
Cost of sales	4,917,519	7,823,571
Gross profit	1,899,394	3,158,515
Selling, general and administrative expenses		
Salaries and allowances	536,165	835,614
Provision of reserve for bonuses for employees	15,237	7,605
Provision of reserve for bonuses for directors	20,000	—
Outsourcing expenses	177,353	207,653
Provision of allowance for doubtful accounts	37,104	32,335
Others	570,762	880,724
Total selling, general and administrative expenses	1,356,624	1,963,933
Operating income	542,770	1,194,581
Non-operating revenues		
Interest income	4,380	4,654
Dividend income	840	9,685
Gain on investments in partnership	27,591	—
Rent income	71,622	75,445
Subsidy income	106,005	132,629
Others	21,747	46,580
Total non-operating revenues	232,188	268,996
Non-operating expenses		
Interest expenses	87,599	72,358
Cost of lease revenue	29,149	29,244
Commission for syndicate loan	107,687	—
Others	99,229	66,059
Total non-operating expenses	323,666	167,661
Ordinary income	451,292	1,295,916
Extraordinary income		
Gain on sale of investment securities	4,390	9,676
Reversal of allowance for doubtful accounts	2,440	—
Others	238	—
Total extraordinary income	7,070	9,676

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Extraordinary loss		
Loss on sale of fixed assets	109	63
Loss on sale of investment securities	38,052	—
Loss on valuation of investment securities	21,115	—
Lease contract cancellation charge	45,904	—
Provision of allowance for doubtful accounts	—	37,151
Impairment loss	—	14,557
Others	39,443	5,419
Total extraordinary loss	144,625	57,191
Net income before income taxes and minority interests	313,736	1,248,400
Income taxes-current	101,273	484,919
Income taxes-deferred	117,346	-16,195
Total income taxes	218,619	468,724
Income (loss) before minority interests	95,116	779,676
Minority interests in income (loss)	-7,119	40,987
Net income	102,235	738,689

Consolidated Statement of Comprehensive Income

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Income (loss) before minority interests	95,116	779,676
Other comprehensive income		
Unrealized gain (loss) on available-for-sale securities	24,324	-40,931
Other comprehensive income total	24,324	-40,931
Comprehensive income	119,440	738,744
(Breakdown)		
Comprehensive income attributable to parent company shareholders	126,559	703,981
Comprehensive income attributable to minority shareholders	-7,119	34,763

(3) Consolidated Statements of Changes in Net Assets

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Shareholders' equity		
Capital		
Balance at beginning of current fiscal year	805,147	805,147
Balance at end of current fiscal year	805,147	805,147
Capital surplus		
Balance at beginning of current fiscal year	867,545	867,545
Balance at end of current fiscal year	867,545	867,545
Retained earnings		
Balance at beginning of current fiscal year	1,692,961	1,669,909
Changes in current fiscal year		
Changes in scope of consolidation	-2,792	—
Dividends from surplus	-122,495	-146,494
Net income	102,235	738,689
Total changes in current fiscal year	-23,052	592,194
Balance at end of current fiscal year	1,669,909	2,262,103
Treasury stock		
Balance at beginning of current fiscal year	-1,375,291	-1,770,226
Changes in current fiscal year		
Acquisition of treasury stock	-394,935	-19,745
Total changes in current fiscal year	-394,935	-19,745
Balance at end of current fiscal year	-1,770,226	-1,789,972
Total shareholders' equity		
Balance at beginning of current fiscal year	1,990,362	1,572,374
Changes in current fiscal year		
Changes in scope of consolidation	-2,792	—
Dividends from surplus	-122,495	-146,494
Net income	102,235	738,689
Acquisition of treasury stock	-394,935	-19,745
Total changes in current fiscal year	-417,987	572,448
Balance at end of current fiscal year	1,572,374	2,144,823

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Total accumulated other comprehensive income		
Unrealized gain (loss) on available-for-sale securities		
Balance at beginning of current fiscal year	-35,919	-11,594
Changes in current fiscal year		
Changes in items other than shareholders' equity (net amount)	24,324	-34,707
Total changes in current fiscal year	24,324	-34,707
Balance at end of current fiscal year	-11,594	-46,302
Other comprehensive income total		
Balance at beginning of current fiscal year	-35,919	-11,594
Changes in current fiscal year		
Changes in items other than shareholders' equity (net amount)	24,324	-34,707
Total changes in current fiscal year	24,324	-34,707
Balance at end of current fiscal year	-11,594	-46,302
Share warrant		
Balance at beginning of current fiscal year	—	3,142
Changes in current fiscal year		
Changes in items other than shareholders' equity (net amount)	3,142	7,368
Total changes in current fiscal year	3,142	7,368
Balance at end of current fiscal year	3,142	10,511
Minority interests		
Balance at beginning of current fiscal year	1,799	193,321
Changes in current fiscal year		
Changes in items other than shareholders' equity (net amount)	191,521	33,331
Total changes in current fiscal year	191,521	33,331
Balance at end of current fiscal year	193,321	226,652
Total net assets		
Balance at beginning of current fiscal year	1,956,243	1,757,243
Changes in current fiscal year		
Changes in scope of consolidation	-2,792	—
Dividends from surplus	-122,495	-146,494
Net income	102,235	738,689
Acquisition of treasury stock	-394,935	-19,745
Changes in items other than shareholders' equity (net amount)	218,988	5,992
Total changes in current fiscal year	-198,999	578,441
Balance at end of current fiscal year	1,757,243	2,335,685

(4) Consolidated Statement of Cash Flows

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Cash flows from operating activities		
Net income before income taxes	313,736	1,248,400
Depreciation and amortization	42,140	74,950
Impairment loss	—	14,557
Loss on impairment of goodwill	42,292	92,822
Increase (decrease) in allowance for doubtful accounts	24,324	49,211
Increase (decrease) in reserve for employees' bonuses	97,678	-54,621
Increase (decrease) in reserve for directors' bonuses	-30,000	-20,000
Increase (decrease) in reserve for employees' retirement benefits	-7,157	-11,481
Interest income and dividend income	-5,220	-14,340
Interest expenses	87,599	72,358
Loss from redemption of bond	—	15,266
Loss (gain) on sale of fixed assets	22,961	5,057
Loss (gain) on sale of investment securities	33,662	-28,931
Loss (gain) on valuation of investment securities	21,115	—
Loss (gain) on investments in partnership	-20,257	11,621
Decrease (increase) in accounts receivables	-58,169	-208,223
Decrease (increase) in accounts payable	-15,604	4,527
Others	56,775	28,391
Subtotal	605,878	1,279,568
Proceeds from interest and dividend	4,688	11,248
Interest paid	-86,562	-71,606
Income tax refund	5,547	2
Income taxes paid	-1,525	-154,861
Cash flows from operating activities	528,025	1,064,351
Cash flows from investing activities		
Decrease (increase) in time deposits	64,223	748,011
Payments for acquisition of tangible fixed assets	-80,131	-5,666
Proceeds from sale of tangible fixed assets	399	12
Payments for acquisition of investment securities	-212,047	-660,227
Proceeds from sale of investment securities	258,513	155,230
Proceeds from fund allocation	53,413	22,258
Payments for acquisition of shares of affiliates	-9,000	-6,000
Payments for acquisition of shares of subsidiaries due to changes in scope of consolidation	-451,386	—
Payments for loans receivable	-21,350	-61,900
Proceeds from collection of loans receivable	9,771	26,330
Payments for guarantee deposits	-20,075	-31,860
Others	-1,448	16,137
Cash flows from investing activities	-409,117	202,325

(Thousand yen)

	Previous fiscal year (from October 1, 2010 to September 30, 2011)	Current fiscal year (from October 1, 2011 to September 30, 2012)
Cash flows from financing activities		
Net increase (decrease) in short-term debt	2,000	949,331
Proceeds from long-term debt	1,000,000	1,550,000
Repayment of long-term debt	-1,182,429	-1,207,504
Proceeds from issuance of bond	870,329	—
Payments for redemption of bond	-160,000	-1,255,266
Payments for acquisition of treasury stock	-398,524	-19,918
Dividends paid	-122,797	-147,335
Others	-4,846	-21,114
Cash flows from financing activities	3,732	-151,808
Effect of exchange rate changes on cash and cash equivalents	-368	-245
Increase (decrease) in cash and cash equivalents	122,272	1,114,622
Cash and cash equivalents at beginning of year	1,341,573	1,534,745
Increase in cash and cash equivalents due to newly consolidated subsidiaries	70,900	—
Cash and cash equivalents at end of year	1,534,745	2,649,368